

- SSMC Supplier Day - Celebrating winning partnership with top suppliers. Aligning suppliers to the needs of customers



Award recipients from left to right: (L1) Mr. Ang Tang Yong, LAM, (L2) Mr. Cleon Chan, Varian, (L3) Mr. Russell Tham, AMAT, (Center) Mr. Jagadish, SSMC, (R1) Mr. Woo Siew Wah, SOXAL, (R2) Mr. H.G.Tan, Dow, (R3) Mr. Ben Lam, MBI, (R4) Miss Han Ai Ling, Tee Hai

Best Supplier Award – Repair and Maintenance Category

Applied Materials
 Varian Semiconductor
 LAM Research

Best Supplier Award – Indirect Materials Category

Dow Advanced Materials
 Singapore Oxygen AirLiquide

Special Recognition Award

Tee Hai in partnership with Mallinckrodt Baker Inc.



Team photo taken during High tea reception: (top) Jagadish with award recipients; (middle) On Nam with speakers; (bottom) Our purchasing team get up close & personal with an award recipient

On 16 April 09, SSMC held its 5th annual Supplier day event to honour its top suppliers. Approximately 50 attendees from 7 companies were gathered in presence of SSMC senior executives with the aim to recognise its outstanding suppliers; to share business outlook and to focus on partnership opportunities in 2009.

At the opening speech, Mr. Jagadish, CEO of SSMC said, *"In order to survive this crisis, we must work in close partnership and be aligned in a common direction as we face the challenges in Yr 2009 together."* The Supplier Day is one more way SSMC demonstrates a commitment to customers. It is important that key suppliers have a view of our vision, our strategy, so that we can achieve common understanding on how supplier can be an integral part of SSMC's plan that help our customers win.

BEST SUPPLIER AWARDS AND SPECIAL



Hall of fame: (top left) A cohort of Supplier attendees and SSMC senior executives, (left) SSMC MT sharing the victorious moments with all award recipients and their trophies.



Speeches by (Top) Mr. Jagadish, CEO (bottom) Mr. Lee On Nam, VP Corp Serv

RECOGNITION AWARD

2 categories of Awards were presented for equipment and material suppliers. Besides fulfilling the supplier rating criteria, the winners of this year especially share a common set of winning formula :

- Cost excellence support & partnership with SSMC
- Service promise - Excellent service and technical support; strong partnership and commitment to deliver value to customer
- Innovative value creation
- Innovative idea and solution

At closing comment of Mr. On Nam, VP of SSMC Corporate Services, he pointed out that **innovation and knowledge on cost excellence methodology will be crucial factors to drive business success nowadays. And SSMC is ready to collaborate with all suppliers; to introduce Lean 6 Sigma program; and to build a win-win relationship with suppliers.** He is pleased that Supplier Day aligns suppliers to SSMC's business objectives and strategy so that SSMC's customers have both technical advantage, and a competitive advantage through a world class responsive supply chain.



Mr. Russell Tham, AMAT



Mr. Cleon Chan, Varian



Mr. Ang Tang Yong, LAM



Mr. H.G. Tan, Dow



Mr. Ben Lam, MBI



Mr. Loy Boon Keow, SOXAL

BUSINESS OUTLOOK

All supplier companies have shared the same view that current business climate is extremely challenging, and outlook is gloomy, market recovery not in near sight. However all agreed that where there is crisis, there is opportunity.

MOVING AHEAD

Looking ahead, SSMC will work closely with all suppliers in the following opportunities for Excellence in 2009-2010:

- Develop long term innovative cost excellence partnership with SSMC
- Build Supply Chain Robustness. Efficiency and prepare for upturn Inventory support and faster response time given current volatile market demand
- Innovative Value Creation given limited capex : Investment Optimization / schemes
- Same level of Technical and Service support despite austerity measures taken

Mr. Jagadish, SSMC CEO presents awards to winning suppliers